



# **CORPORATE PRESENTATION APRIL 2024**

TSXV: EVGN

OTCQX: EVGIF

# **Q4 2023 FINANCIAL RESULTS**

|   |                 | Three mo        | nths ended   |             | Year ended      |                 |              |             |  |
|---|-----------------|-----------------|--------------|-------------|-----------------|-----------------|--------------|-------------|--|
|   | Dec 31,<br>2023 | Dec 31,<br>2022 | \$<br>Change | %<br>Change | Dec 31,<br>2023 | Dec 31,<br>2022 | \$<br>Change | %<br>Change |  |
| FINANCIAL                                     |                 |                 |              |             |                 |                 |              |             |  |
| Revenue                                       | 2,314           | 1,716           | 598          | 35          | 8,442           | 7,459           | 983          | 13          |  |
| Net loss                                      | (1,765)         | (1,526)         | (239)        | 16          | (4,743)         | (4,110)         | (633)        | 15          |  |
| Net loss per share (\$),<br>basic and diluted | (0.12)          | (0.11)          | (0.01)       | 8           | (0.32)          | (0.30)          | (0.02)       | 7           |  |
| EBITDA (1)                                    | (705)           | (914)           | 209          | (23)        | (1,720)         | (1,067)         | (653)        | 61          |  |
| Adjusted EBITDA (1)                           | (9)             | 274             | (283)        | (103)       | 773             | 1,986           | (1,213)      | (61)        |  |
| Capital expenditures                          | 2,743           | 3,723           | (980)        | (26)        | 17,493          | 10,973          | 6,520        | 59          |  |
| Total assets                                  | 93,534          | 85,956          | 7,578        | 9           | 93,534          | 85,956          | 7,578        | 9           |  |
| Total long-term liabilities                   | 28,001          | 17,463          | 10,538       | 60          | 28,001          | 17,463          | 10,538       | 60          |  |
| Cash and cash equivalents                     | 585             | 8,852           | (8,267)      | (93)        | 585             | 8,852           | (8,267)      | (93)        |  |
| Working capital surplus (deficit) (1)         | (3,558)         | 6,125           | (9,683)      | (158)       | (3,558)         | 6,125           | (9,683)      | (158)       |  |
| COMMON SHARES                                 |                 |                 |              |             |                 |                 |              |             |  |
| (thousands)                                   |                 |                 |              |             |                 |                 |              |             |  |
| Outstanding, end of period                    | 13,897          | 13,809          | 88           | 1           | 13,897          | 13,809          | 88           | 1           |  |
| Weighted average – basic                      |                 |                 |              |             |                 |                 |              |             |  |
| & diluted                                     | 13,890          | 13,847          | 43           | -           | 13,852          | 13,593          | 259          | 2           |  |
| OPERATING                                     |                 |                 |              |             |                 |                 |              |             |  |
| Incoming organic                              |                 |                 |              |             |                 |                 |              |             |  |
| feedstock (tonnes)                            | 22,768          | 16,972          | 5,796        | 34          | 80,608          | 76,730          | 3,878        | 5           |  |
| Organic compost and soil                      |                 |                 |              |             |                 |                 |              |             |  |
| sales (yards)                                 | 4,763           | 6,575           | (1,812)      | (28)        | 27,066          | 33,972          | (6,906)      | (20)        |  |
| RNG (gigajoules)                              | 22,926          | 10,847          | 12,079       | 111         | 62,891          | 51,848          | 11,043       | 21          |  |
| Electricity (MWh)                             | 669             | 572             | 97           | 17          | 3,116           | 1,270           | 1,846        | 145         |  |

#### **O4 2023:**

Completed FVB core RNG expansion project.

Revenues increased 35% from incremental RNG production at GrowTEC and feedstock growth.

Net loss and EBITDA relatively consistent with Q4 2022.

Adjusted EBITDA decreased relative to Q4 2022 primarily due to a decrease in earnings at FVB during the commissioning of the core RNG expansion project.

#### Footnotes

1. Please refer to "Non-GAAP Measures" in our MD&A for the three months and year ended December 31, 2023

# REASONS TO INVEST IN EVERGEN



National RNG Portfolio with 5 Revenue Generating
Operations Across Canada

**Diversified** Contracted Cash Flow Streams
Long-Term Offtakes | Contracted Tipping Fees
| Carbon Credits & Soil Sales

**Funded**<sup>1</sup> to Execute on Growth with Built-Out Capacity to 410k GJ and \$13M EBITDA

**Strong Market Tailwinds** in Canada with ~1.3 billion GJ/year Potential of RNG

ootnotes

FVB and GRTC Phase 1 have been funded and built. PCR RNG expansion has secured an incremental \$26.5m in funding (\$16m of debt and \$10.5m of conditionally repayable grant) plus ~\$5-6m has been spent to date.

2

# RNG INFRASTRUCTURE

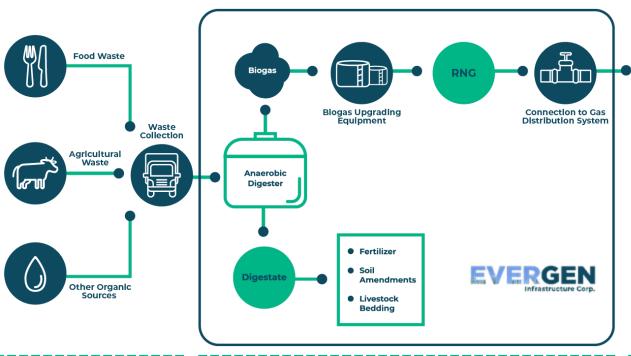
### WHAT WE DO

### **Creating RNG from Organic Waste**

### **\$ Feedstock Revenue**

**\$RNG Revenue** 

**RNG Offtake Partners** 



Fixed price long-term

contracts:













Organic waste feedstock collected and processed

Using anaerobic digestion, organic matter is broken down – producing biogas

Biogas is then upgraded to RNG for use in the gas grid

# **CANADA'S RNG PLATFORM**

2 producing RNG facilities with fully contracted offtakes

**3 cash flowing** organics processing facilities

**9 EverGen owned** greenfield & brownfield expansion RNG & organics processing projects



175,000

Tonnes of existing organic processing capacity



375,000

Tonnes of expanded organic processing capacity

230,000

GJ production of RNG



410,000

GJ of built-out capacity

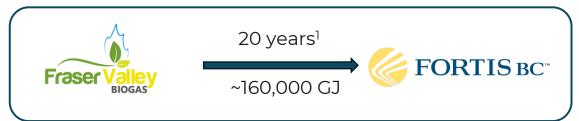
4,000,000

GJ/year of RNG production from development & expansion projects

# **OUR OFFTAKE ADVANTAGE**

# Up to 480,000GJ contracted on a long-term basis generating a base case of ~\$12 million in annual RNG revenue

Long term offtakes in place or underway with Fortis BC underpinning robust project economics. Ability to contract up to \$45/GJ in Canada and \$60/GJ in the US market.





10 – 20 years 70.000 GJ – 140.000 GJ

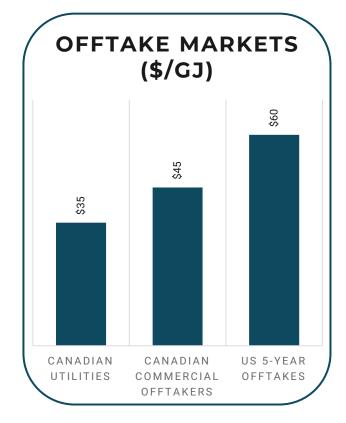






20 years<sup>2</sup>





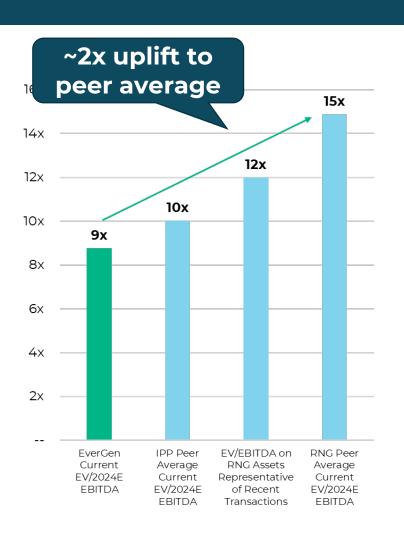
#### Footnotes

Contract details not yet finalized

Contract being renegotiated as part of FID

# **CATALYST RICH RE-RATE OPPORTUNITY**

**CONTINUED CONSOLIDATION BY UTILITIES & OIL MAJORS** 



Clean Energy

Clean Energy and Enbridge partner to make CNG available to UPS vehicles in Ontario

February 9, 2022

#### KINDER MORGAN

Kinder Morgan acquires
North American Natural
Resources

\$135 million

August 11, 2022



Algonquin subsidiary (Liberty) acquires Sandhill Advanced Biofuels

August 16, 2022



BP acquires Archaea Energy

\$4.1 billion

October 17, 2022



**Chevron** to acquire **Beyond6** CNG fueling network

November 17, 2022



Shell acquires RNG producer Nature Energy

\$2 billion

November 27, 2022

#### ENBRIDGE

Enbridge acquires 7 landfill gas facilities from Morrow Renewables \$1.2 billion

November 3, 2023

#### **Ø**ARES

Ares Management
acquires Burnham RNG
from Edge Natural
Resources

December 4, 2023



Vitol acquires
BioMethane Partners to
form Vitol BioMethane

April 18, 2024

Source: Desjardins Capital Markets, FactSet, as at April 24, 2024; analyst research

# **NEAR-TERM MILESTONES & CATALYSTS**

### **DRIVING EBITDA GROWTH**

|                                 | EVERGEN TODAY                          |                                  |
|---------------------------------|--|----------------------------------|
| 2020-2022                       | SUBSTANTIAL GROWTH FROM CORE ASSETS    | FUTURE GROWTH (PROJECT PIPELINE) |
| Key Milestones                  |  |                                  |
| Execution of \$31M Fac          | ility with Roynat/EDC                  |                                  |
| Construction & first g          | as at GrowTEC Phase I RNG Expansi      | on Project                       |
| Award of \$10.5M grar           | t funding for PCR RNG Expansion Pr     | roject                           |
| 10-year 24,000 tonne            | organics processing contract with C    | City of Regina and \$7M debt     |
| secured for construct           | tion of facility                       |                                  |
| <b>☑</b> I Secured 20-year Fort | isBC & 10-year Irving Oil Offtake Agre | eements – GrowTEC Phases 1 & 2   |
| now fully contracted            |  |                                  |
| Completion of FVB R             | NG Expansion Project & delivery of fi  | irst gas                         |
| Execution of new long           | -term offtake (FVB)                    |                                  |
| Project Radius develor          | oment milestones & FID                 |                                  |
| GRTC Phase 2 Expansi            | on Project FID & Construction          |                                  |
| PCR RNG Expansion P             | roject FID & Construction              |                                  |
|                                 |  | Delivered in 2023                |

# RNG FACILITIES

### **CORE OPERATING**

#### Fraser Valley Biogas ("FVB") Phase 1

Abbotsford, BC



CAPACITY: RNG: ~80,000 GJ/year

**EBITDA**: ~\$0.5M

#### **SUMMARY:**

- Processes ~50,000 tonnes of agriculture and ICI waste
- Interim FortisBC Offtake in place for current volumes (long-term offtake being finalized)
- Revenue mix: 1) RNG 2) tip fees

### Fraser Valley Biogas ("FVB") Phase 2

Abbotsford, BC



CAPACITY: RNG: ~160,000 GJ/year

**EBITDA**: ~\$5M

#### **SUMMARY:**

- Processes ~50-100,000 tonnes of agriculture and ICI waste
- Phase 2 Commissioning & First Gas Delivered in December 2023
- Expansion fully funded and on budget (~\$13M)
- Initial expectations are that the facility will exceed ~160,000 GJ/year when fully ramped-up



# RNG FACILITIES

### **CORE EXPANSIONS**

#### GrowTEC ("GRTC") Phase 1 (67% owned) Lethbridge, AB



**CAPACITY:** RNG: ~70,000 GJ/year

#### **SUMMARY:**

- Processes 20,000 tonnes of agriculture and ICI waste
- RNG Expansion completed and First Gas achieved in July 2023
- Offtake is fully contracted for Phase 1 volumes between FortisBC (20-year) & Irving Oil (10-year)
- Revenue mix: 1) RNG 2) tip fees 3) Electricity

#### GrowTEC ("GRTC") Phase 2 (67% owned) Lethbridge, AB



CAPACITY: RNG: ~140,000 GJ/year

**EBITDA:** ~\$4M

#### **SUMMARY:**

- Processes 40,000 tonnes of agriculture and ICI waste
- Offtake is fully contracted for Phase 2 volumes between FortisBC (20-year) & Irving Oil (10-year)
- Phase 2 in development with commercial final investment decision ("FID") expected in mid 2024
- Phase 2 First Gas expected in 2025/2026

# ORGANICS PROCESSING FACILITIES

### **CORE OPERATING**



\*Formerly Net Zero Waste Abbotsford

#### Pacific Coast Renewables ("PCR")\*

Abbotsford, BC

**CAPACITY:** ~40,000 tonnes/year

Historical avg tipping fee of \$80/tonne

#### **SUMMARY:**

- Long term contracts with 3 key municipalities: Abbotsford, Coquitlam, Chilliwack
- 20-year Fortis BC offtake for RNG Expansion Project
- Awarded \$10.5M from Government of Canada's Clean Fuels Fund
- RNG expansion commercial FID expected in mid 2024



Prairie Sky Organics ("PSO") Regina, SK

CAPACITY: ~24,000 tonnes/year

Sea to Sky Soils ("SSS") Pemberton, BC

**CAPACITY:** ~40,000 tonnes/year

#### **SUMMARY:**

- 10-yr Agreement secured with City of Regina
- \$7M debt facility secured
- Operating at temporary site at landfill as permanent sites are being evaluated

#### **SUMMARY:**

- Strategic importance for feedstock intake to ensure BC facilities collectively always have capacity to accept waste
- Partnership with Lil'wat First Nation
- Majority First Nation workforce



## **DEVELOPMENT PIPELINE ECONOMICS**

### PROJECT RADIUS AS A MODEL FOR GROWTH

**EverGen Value Proposition:** providing RNG focused capital, execution and operational expertise to project developers = results in near-term opportunity to create value significantly exceeding investment spending



### **Acquisition of 50% interest in Project Radius**

Large Scale 3-Phase RNG Project

600,000 GJ / Phase

Stage of Development

Approaching FID

Development Capital Investment

\$1.75 million

### **Key Drivers of Value:**

Advanced Stage of Development De-risks Project

Milestones
Upcoming:
Offtake / Feedstock
/ Cost Certainty

Strong Synergies with Existing Developer

Near-term FID / NTP Expected in mid 2024

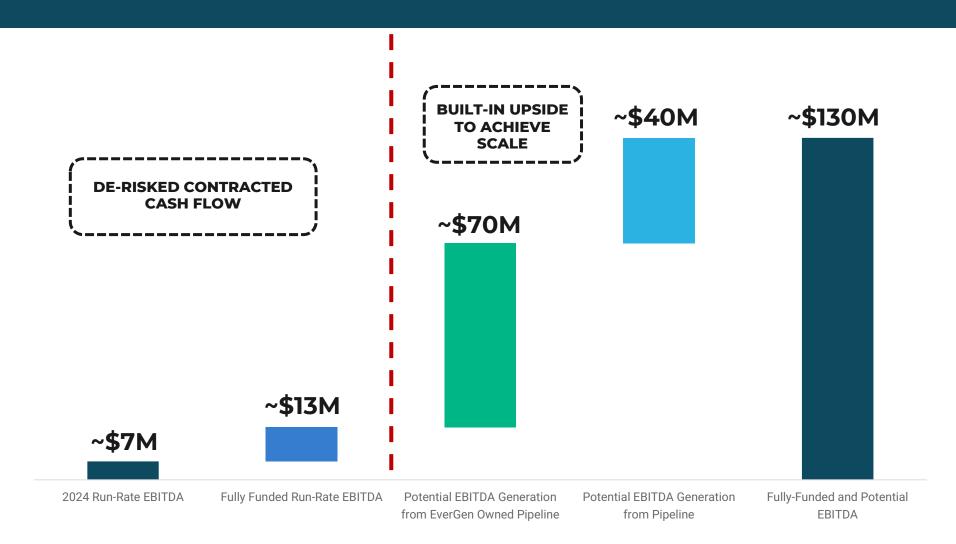
High Multiple (x) on Development Stage Spending

Flexible Funding
/ Monetization
Strategy



# **NEAR-TERM EBITDA GROWTH**

PATHWAY TO \$100M+ EBITDA & 4M GJ OF RNG PRODUCTION THROUGH FULLY-FUNDED PORTFOLIO AND PIPELINE PROJECTS



# THE EVERGEN GROWTH PROFILE

### DELIVERING ON OUR RNG CONSOLIDATION STRATEGY

**Global RNG Market Potential** 

**US RNG Market Potential** 

Canada represents a fraction of the vast global RNG market potential Canadian RNG Market Potential<sup>1</sup>

1.3 billion GJ/yr

**Pipeline Projects** 

~4 million GJ/yr

**EverGen Owned Projects**.~2.5 million GJ/vr

**Established dominant** 

player in Canada while only capturing **modest** 

**percentage** of the expansive market

1. Source: Biogas World

# **COMPANY SNAPSHOT**

Shares Outstanding(1): ~13.9 M

Market Cap(2): ~\$29.3 M

Cash Position(3): ~\$0.6 M

Debt(3): ~\$16.4 M

Board & Management Ownership: ~9%

**Tight capital structure** with majority institutional ownership

**Well financed** to deliver on pipeline projects

**Strong management** buy-in to align key Board & Leadership Team









Median Analyst Target Price<sup>4</sup>: \$4.00

Return to target<sup>4</sup>: ~90%

#### Footnotes

- 1. Common shares outstanding as at Q4 2023 Financial Statements
- 2. Market Capitalization based on share price as at April 24, 2024 of \$2.10
- 3. Cash Position and Debt as disclosed in Q4 2023 Financial Statements
- 4. Target price median based on latest analyst research from PI Financial, RBC, Desjardins, and Clarus. EverGen does not independently guarantee or confirm analyst targets, which are subject to the assumptions and risks set out in the applicable reports. Return to target based on closing share price as at April 24, 2024 of \$2.10

# DELIVERING ON ESG VALUES

#### ENVIRONMENTAL



#### 80,608 tonnes

Of organic waste diverted from landfill during 2023



### **27,066** yards

Of organic compost and soil produced during 2023



### 62,891 GJs

Of renewable natural gas produced during 2023



#### 3,116 MWh

Of electricity produced during 2023

### SOCIAL



#### \$60 million

Invested in global energy infrastructure



#### +46

Permanent green jobs created since 2020



#### **75**%

Indigenous workforce at Sea to Sky Soils site

### **GOVERNANCE**



#### 60%

Of board members are independent



#### 40%

Of board members women

Source: 2023 EverGen Data



# **LEADERSHIP TEAM**

# BEST-IN-CLASS MANAGEMENT TEAM ALIGNED TO CREATE SHAREHOLDER VALUE



#### Ford Nicholson, Executive Chair

- 30+ years investing and providing executive management to multiple international projects.
- President and Founder of Kepis & Pobe Financial Group.
- Former deputy chairman of InterOil Corporation, a fully integrated company developing LNG for Asian markets.
- Co-founded and served on the Board of numerous energy companies and is an active global player in the private equity space.



#### Mischa Zajtmann, President and CEO

- 15+ years of experience in the natural resources and energy space.
- Experienced company builder as a partner at Kepis & Pope Financial Group, General Counsel at Oxygen Capital.
- Corporate securities lawyer at Blake, Cassels & Graydon, focused on corporate securities transactions, including M&A and corporate finance.



#### Jamie Betts, COO

- Professional engineer with 35+ years in multinational energy and waste management companies.
- Demonstrated track record in project execution, process implementation, safety optimization, and environmental, operations and maintenance performance expertise.



#### Sean Hennessy, CFO

- Chartered accountant with 15+ years in finance and accounting with global energy infrastructure companies.
- Proven track record of success working within public and private equity portfolio companies realizing platform synergies with his strong business acumen, analytical skills and a focus on accretive growth.

Natasha Monk, Tax & Accounting Advisor



- CPA with 12+ years of accounting, financial reporting, and tax experience working with EverGen since its inception.
- Experienced in both public practice and industry as a partner with Affirm LLP.

Edwin Berkhof, VP of Technical Services



- 10+ years of experience in operations, engineering, construction, and commissioning of waste treatment technologies.
- Successfully commissioned and handled over 10 mechanical and biological projects.

**Jeremy So,** Director of Corporate & Business Development



- 5+ years of experience in corporate finance & growth.
- Track record of excellence & execution in investment banking advisory at HSBC, RBCCM, and Rothschild & Co. with a focus on M&A and Project Finance.

Board and leadership team drawing on experience from:



**BC** Hydro



MACQUARIE



**Rothschild&Co** 

Brookfield



# **BOARD OF DIRECTORS**



#### Ford Nicholson, Executive Chair

- 30+ years investing and providing executive management to multiple international projects.
- President and Founder of Kepis & Pobe Financial Group.
- Former deputy chairman of InterOil Corporation, a fully integrated company developing LNG for Asian markets.
- Co-founded and served on the Board of numerous energy companies and is an active global player in the private equity space.



#### Mary Hemmingsen, Board of Directors

- 30+ years of energy, infrastructure and cleantech experience in business/market development.
- Currently services on a number of publicly listed and private company boards in the energy, energy services and infrastructure sector including Itron, InstarAGF, the Crossing Group of Companies and Graham Construction.



#### Jon Ozturgut, Board of Directors

- 35+ years of experience in global multi-billion dollar investments in exploration, development and production.
- Managing Principal at ONS Superior Energy Outcomes since 2016.
- Former Chief Commercial Officer of InterOil and former Senior VP at Woodside Petroleum.



#### Djenane Cameron, Board of Directors

- 20+ years of experience guiding investment decisions at various investment management institutions.
- Chief Investment Officer at Reddick Wellington Investments since 2019.
- Former Head of M&A at Lynx Equity Investment,
   Managing Director of JovFunds Inc, and VP of EdgeStone Capital Partners.



#### Mischa Zajtmann, Board of Directors

- 15+ years of experience in the natural resources and energy space.
- Experienced company builder as a partner at Kepis & Pope Financial Group, General Counsel at Oxygen Capital.
- Corporate securities lawyer at Blake, Cassels & Graydon, focused on corporate securities transactions, including M&A and corporate finance.

Board and leadership team drawing on experience from:



**BC** Hydro









**Brookfield** 



# FRASER VALLEY BIOGAS

### **INVESTMENT RATIONALE**



#### **INVESTMENT APPROACH**

- Brownfield acquisition
- 2 In-house RNG expansion
- 3 Renegotiate offtake agreement
- 4 De-risk asset for favourable cost of capital
- 5 Templated approach for platform scale

#### **PROJECT ECONOMICS**

- Total investment: ~\$25M
- 2 Run-Rate EBITDA: ~\$5M
- 3 Total Investment / EBITDA: ~5x

# TYPICAL PROJECT ECONOMICS

### **LOW RISK RENEWABLE INFRASTRUCTURE**

Waste Collection



### **\$** Feedstock Revenue

Contracted with municipalities, waste haulers



# RNG Offtake Partners

### **\$ RNG Revenue**

Base level contracted, upside in US spot market

# HIGHLY PROFITABLE INFRASTRUCTURE INVESTMENT

Project Size: 150-300,000 GJ/yr

Capex: \$30 - \$50 million

EBITDA Margins: 50% - 60%

EBITDA: \$5 - \$7 million

### **Upside Value Drivers**

\$1-2 M

incremental EBITDA from additional tip fees

\$1-2 M

incremental EBITDA from increased RNG sales

### **Up to 75%**

of project costs eligible for **grant funding & other government incentives**  Debt Capacity

allows for capital to be **redeployed for growth** 

50-100%

premium RNG pricing into US market

### **Synergies**

in operating costs through **portfolio strategy** 



# RNG REVOLUTION

### **FUELING A GREENER FUTURE WITH RENEWABLE NATURAL GAS**



a renewable energy source because it is produced from waste materials that would otherwise release harmful methane emissions into the atmosphere.

### RNG differs to other forms of clean energy on several dimensions



Carbon Negative



Reliable Source



Waste Management



Bi-products



**Existing Infrastructure** 

### Strong macro tailwinds driving the RNG sector for years to come

**Natural Resource Canada** 

June 21, 2021 - NRCan announces \$1.5 billion Clean Fuels Fund to grow clean fuels market in Canada

**Inflation Reduction Act** 

August 16, 2022 - Biden signs Inflation Reduction Act to spend \$369 billion on energy & climate projects including biogas projects

**Government of Canada** 

■ <u>2024E</u> - Clean Fuel Regulations aimed at reducing GHG emissions by speeding up the transition to clean fuels

# BENEFITS OF RNG



CARBON-NEGATIVE ENERGY GENERATION By diverting organic waste from landfills and anaerobically digesting it to produce RNG, we effectively reduce the amount of waste that decomposes and releases GHG emissions into the atmosphere. Essentially, this process removes more GHG emissions than it produces.



WASTE MANAGEMENT Instead of allowing organic waste to decompose in landfills, the waste is diverted from landfills to be used in the production of RNG. This process contributes to the circular economy by seeing waste as a resource for energy production.



IMPROVED AIR OUALITY

Replacing traditional fossil fuels with RNG helps reduce emissions of harmful pollutants – this transition leads to improved air quality, particularly in areas with high vehicle or industrial emissions.



AGRICULTURAL BENEFITS

A by-product of RNG production is a high-quality fertilizer, rich in nutrients. This is an environmentally friendly alternative to chemical fertilizers. Farmers can apply this to their crops to replenish essential nutrients in the soil, promoting healthy plant growth and maximizing crop yields.



**ECONOMIC BENEFITS** 

The economic benefits RNG production includes, revenue generation, job creation, energy independence, waste management cost reduction, economic development in rural areas and enhanced environmental compliance.

# PEER COMPARABLES

### **Analyst Consensus 2024 EBITDA: \$5 million**

| Company                             | Ticker    | Currency | Price<br>(\$/sh) |        | Enterprise<br>Value (\$m) | EBITDA (\$m) |       | Current EV / EBITDA (x) |      | YoY Growth (%) |      |
|-------------------------------------|-----------|----------|------------------|--------|---------------------------|--------------|-------|-------------------------|------|----------------|------|
|                                     |           |          |                  |        |                           | 2024         | 2025  | 2024                    | 2025 | 2024           | 2025 |
| RNG Peers                           |           |          |                  |        |                           |              |       |                         |      |                |      |
| Aemetis                             | AMTX      | US\$     | 3.92             | 167    | 563                       | 17           | 84    | 33.2                    | 6.7  | 177%           | 393% |
| Anaergia <sup>1</sup>               | ANRG      | C\$      | 0.30             | 19     | 177                       | 6            | 5     | nmf                     | nmf  | nmf            | nmf  |
| Clean Energy Fuels                  | CLNE      | US\$     | 2.29             | 511    | 613                       | 65           | 117   | 9.4                     | 5.3  | 30%            | 78%  |
| Green Impact Partners               | GIP       | C\$      | 2.70             | 58     | 108                       | 9            | 12    | 12.4                    | 8.7  | 521%           | 43%  |
| Montauk Renew ables                 | MNTK      | US\$     | 3.73             | 536    | 525                       | 75           | 87    | 7.0                     | 6.1  | 57%            | 16%  |
| Opal Fuels                          | OPAL      | US\$     | 4.65             | 791    | 1,215                     | 97           | 170   | 12.5                    | 7.1  | 82%            | 75%  |
| Average                             |           |          |                  |        |                           |              |       | 14.9                    | 6.8  | 174%           | 121% |
| IPPs                                |           |          |                  |        |                           |              |       |                         |      |                |      |
| Algonquin                           | AQN       | US\$     | 6.19             | 4,276  | 15,223                    | 1,308        | 1,078 | 11.6                    | 14.1 | 5%             | 18%  |
| Brookfield Renew able Partner       | rs BEP.UN | C\$      | 29.68            | 19,746 | 30,601                    | 2,276        | 2,363 | 13.4                    | 12.9 | 12%            | 4%   |
| Boralex                             | BLX       | C\$      | 27.57            | 2,835  | 6,463                     | 695          | 763   | 9.3                     | 8.5  | 7%             | 10%  |
| Innergex                            | INE       | C\$      | 8.19             | 1,667  | 7,891                     | 755          | 846   | 10.4                    | 9.3  | 4%             | 12%  |
| Northland Pow er                    | NPI       | C\$      | 21.46            | 5,471  | 11,751                    | 1,257        | 1,292 | 9.3                     | 9.1  | 4%             | 3%   |
| TransAlta                           | TA        | C\$      | 9.08             | 2,792  | 7,371                     | 1,235        | 1,135 | 6.0                     | 6.5  | 29%            | 8%   |
| Average                             |           |          |                  |        |                           |              |       | 10.0                    | 10.1 | 10%            | 9%   |
| EverGen Infrastructure <sup>2</sup> | EVGN      | C\$      | 2.10             | 29     | 47                        | 5            | 9     | 8.8                     | 5.1  | 468%           | 72%  |

**Source:** Desjardins Capital Markets, FactSet, as at April 24, 2024; analyst research



<sup>1.</sup> As of April 9, 2024, Anaergia Inc. is subject to a failure-to-file cease-trade order issued by the Ontario Securities Commission. The company announced additional delay in the filing of its annual information form for the year ended December 31, 2023 on April 23, 2024

<sup>2.</sup> EverGen data per public disclosure and EverGen EBITDA forecasts for 2024-2025 per consensus analyst estimates; peer data per Desjardins analyst research

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An investment in our common shares is subject to a number of risks that should be considered by a prospective purchaser. Prospective purchasers should carefully consider the risk factors described under "Risk Factors" in the prospectus before purchasing common shares.

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This presentation makes reference to certain non-IFRS financial measures such as "working capital", "EBITDA", "Adjusted EBITDA" and "operating profit". The Company believes that these measures, together with measures determined in accordance with IFRS, provide investors with an improved ability to evaluate the underlying performance of the Company. Non-IFRS measures do not have any standardized meaning prescribed under IFRS, and therefore they may not be comparable to similar measures employed by other companies. Rather, these measures are provided as additional information to complement those IFRS measures by providing further understanding of the Company's results of operations from management's perspective. Accordingly, these measures should not be considered in isolation or as a substitute for measures of performance prepared in accordance with IFRS.

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